

Wireless Devices

October 30, 2002 **Sprint backpedals on Handspring add-on**

Sprint is going back on a promise to upgrade Handspring PDA users who bought their phone add-on. There are only 1,000 of them.

[News.com](#)

October 27, 2002 **Dell bearish on PDA sales potential**

Michael Dell said his company would soon

launch a personal digital assistant in the United States but he sees limited near-term growth opportunities in that market.

Commentary: If you're a reader of our free newsletter, the Stratvantage News Summary, you already [know](#) that HP severed its relationship with Dell over the issue of a Dell PDA. HP may have shot itself in the foot because their action is forcing Dell into the printer market with partner Lexmark.

[CJNet](#)

Upcoming Events

Nov. 5-6

[802.11 Planet Conference & Expo Europe 2002](#), Munich, Germany

Nov. 4-7

[National Wireless Engineering Conference 2002](#)
San Diego, CA

Wireless Channel Update



Just the Right Stuff™ Newsletter The Top 10 Must Read Articles for the Week Ending 11/01/02

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October 25, 2002

The importance of a wireless strategy

The role of wireless applications is twofold: to deliver personalized information and data in a business-to-consumer scenario, and to improve enterprise productivity through a combination of B2B and B2E wireless applications.

Commentary: While this article provides a good foundation for understanding the need for a wireless strategy, CTOMentor can help you develop one specifically for your company. For more information, [see](#) the CTOMentor white paper, *You Can Take It With You: Business Applications of Personal Wireless Devices*, the first white paper in the [CTOMentor Wireless Future White Paper Series](#) or email strategy@CTOMentor.com.

[InformIT](#)

October 28, 2002

Wi-Fi growth: home entertainment

In-Stat/MDR predicts Wi-Fi technology will be integrated into products like DVDs, game consoles, and high-end television displays. Other hot home technologies to watch include Zigbee, designed for lighting and security automation and Spike, a technology designed initially for video game controllers.

[In-Stat/MDR](#)

October 28, 2002

iPass Upgrades Client, Adds Roaming

iPassConnect 2.3 client software connects instantly with any access gateway supporting iPass's GIS specification.

[80211 Planet](#)

Wireless Policy

October 31, 2002 **FCC may change wireless license rules**

FCC Chairman Michael Powell said the agency is exploring ways to overhaul government regulations of wireless licenses, including allowing license holders to offer a variety of services as well as expand the use of existing spectrum that may be underutilized.

[News.com](#)

Wireless Future

October 28, 2002

HP to challenge the printing press

To meet its goal of 10 percent (\$2B) growth per year, HP's printer unit, its most profitable, is looking at wireless printing: HP has printers with short-range Bluetooth wireless connectivity built-in, will add Wi-Fi, and may leverage its wireless partnership with Starbucks and T-Mobile to providing printing services.

Commentary: HP has an opportunity to build wireless printing services into everyday life.

[News.com](#)

October 18, 2002

Monet rolls out wireless Web net

Monet is rolling out 2.4 Mbps wireless data access based on 1xEV-DO technology.

[Stratvantage News Summary](#)

eCommerce/eBusiness Channel Update

Consumer

October 25, 2002

Bill paying online exploding

Jupiter Research says the number of households that view or pay at least one bill online will grow 23% annually through 2006, to 50 million and 52 million, respectively. The total number of bills paid online will balloon 41 percent to 3.5 billion or 32 percent of all consumer bills. That's up from last year, when 643 million bills were paid over the Internet, 6 percent of the total.

[Dallas Business Journal](#)

Standards

October 21, 2002

ebXML is getting closer

A report by Webservices.org states, "At this time, ebXML-based business collaboration is mostly confined to pilot projects. Today, there are few environments that run ebXML implementations in operation. One of the few but growing number of successful deployments is 'Steel 24-7', the European Steel Marketplace."

[Webservices.org](#)

Upcoming Events

Nov. 6 11:00 am EST

It's payback time!

Aligning sales, inventory and operations planning with top line growth and bottom line performance

Business

October 31, 2002

SPS Commerce buys Fourthchannel

Supply chain integration service provider SPS Commerce has announced its acquisition of Fourthchannel, a provider of product and order management services for small and midsize suppliers, manufacturers and distributors (SMEs). Fourthchannel's products enable real-time monitoring and management of customer account data, product data, inventory and order status, and payment status. The technology should help SPS's customers enable electronic order management with non-EDI-capable customers.

Commentary: It's possible the low end is where there will be eCommerce growth in the future, with budget pressures making 7-figure eCommerce implementations difficult.

[eBizQ](#)

October 31, 2002

IDC Throws Cold Water on Web Services

While Web services may be useful for integrating heterogeneous systems in decentralized organizations with multiple locations, using them to deliver software as services will not be a mainstream practice for at least a decade, according to IDC. IDC thinks Web services may never be able to achieve the full-scale magnitude envisioned by their proponents.

[eBizQ](#)

October 29, 2002

New Gartner eCommerce report

Gartner has just published a new report, *E-Commerce Software Market Forecast and Trends, 2002-2006*. According to the company, "The e-commerce buy- and sell-side software market is undergoing major transformation as providers and end users reshape product solutions and the competitive landscape."

[Gartner](#)

October 22, 2002

ChemConnect Links to Global eXchange Services

Members can exchange electronic documents with GXS' 100,000 trading partners based on a per-document rate with volume discounts.

[Community B2B](#)

October 18, 2002

Balancing partners for EDI success

A best practices consortium including manufacturers, several brokers, and a major East Coast grocery chain met to address the proliferation of invoicing errors due to miscommunication of pricing information for products on promotion. Power disparity between trading partners was identified as a major obstacle to success.

[ZDNet](#)

October 29, 2002

Online Retail Complexities Doom eCommerce Apps

Forrester's TechStrategy brief says, "During the Internet boom, eCommerce apps vendors like Blue Martini Software grew 190% per annum. But supply chain issues and unexpected costs make generic eCommerce solutions defunct. Retailers will tap specialist vendors for complex online needs."

[Forrester](#)

October 25, 2002

Sun ebXML

Free Secure Trading Agent securely and reliably exchanges XML, EDI or any other electronic document over the Internet.

[Secure Trading Agent](#)

Security Channel Update

Physical Security

October 25, 2002

Ohio gives \$11.3M in grants to county health departments

Grants are a third of the total the state received from national program to fight bioterror.

[Dayton Business Journal](#)

October 25, 2002

Biometric primer

Since the 9/11 terrorist attacks, biometrics have become quite popular, as companies and government agencies search for ways to secure their physical facilities and electronic data. This article will give you a good basic grounding in biometric techniques and state of the art.

[InformIT](#)

Upcoming Events

Nov. 5 10:00 am PST

[Creating a Vulnerability Assessment and Remediation Strategy for Your Enterprise](#), Webinar by eEye

Nov. 5 2:00 pm EST

[Web Application Security & ROI](#), Webinar by Stratum8

Nov. 4-9

[Auditing Networks, Perimeters and Systems](#), SANS, Minneapolis, MN

Computer Security

October 25, 2002

Outfit cons users into spamming their contacts

FriendsGreetings.com lures users into spamming all the contacts in their Outlook address book by sending out emails containing a link to its site. When a user clicks on it, they are invited to install an ActiveX control in order to view their e-card. Next, the users see two long End User License Agreements (EULAs) which say that, by running the application, the user is giving permission for a similar email to be sent to all the contacts in their Outlook address book

Commentary: We've said it before and will say it again: Friends don't let friends use ActiveX. Companies should have policies that forbid the installation of any mobile code from the Web. Also, it's a good idea to make your employees aware of this particular scam.

[Silicon.com](#)

October 28, 2002

Email and Website delete Windows XP files

A malicious website or HTML-formatted email can delete arbitrary files on Windows XP systems. Users can open an email or just visit the hostile page to enable the malware. Turns out XP's Help Center ActiveX control exposes functionality to web pages that should only be available to the local system. Even selecting Cancel does not stop the attack.

Commentary: See previous commentary.

[Microsoft](#)

October 30, 2002

Kerberos buffer overflow bug

Multiple Kerberos distributions contain a remotely exploitable buffer overflow in the Kerberos administration daemon. A remote attacker could exploit this vulnerability to gain root privileges on a vulnerable system.

[CERT](#)

October 25, 2002

America Still Unprepared - America Still in Danger

A Council on Foreign Relations [report](#).

Business Continuity

October 21, 2002

Broadband contingency planning

With the bankruptcy of WorldCom and Qwest in trouble, make sure your company has alternatives in case your broadband connection vendor fails.

[ePrairie](#)

Computer Security

October 28, 2002

AOL readies IM for business

America Online's Enterprise Gateway server will give companies the ability to audit and log messages, link Instant Messaging (IM) users to a corporate directory, and ensure security for messages. The AOL service would be a private-label version of technology developed by FaceTime Communications. Yahoo introduced a similar service earlier this month, and Microsoft should follow with a version of its MSN Messenger next month.

Commentary: No one should be using any version of the popular IM clients for business due to their complete lack of security.

[CBS Marketwatch](#)